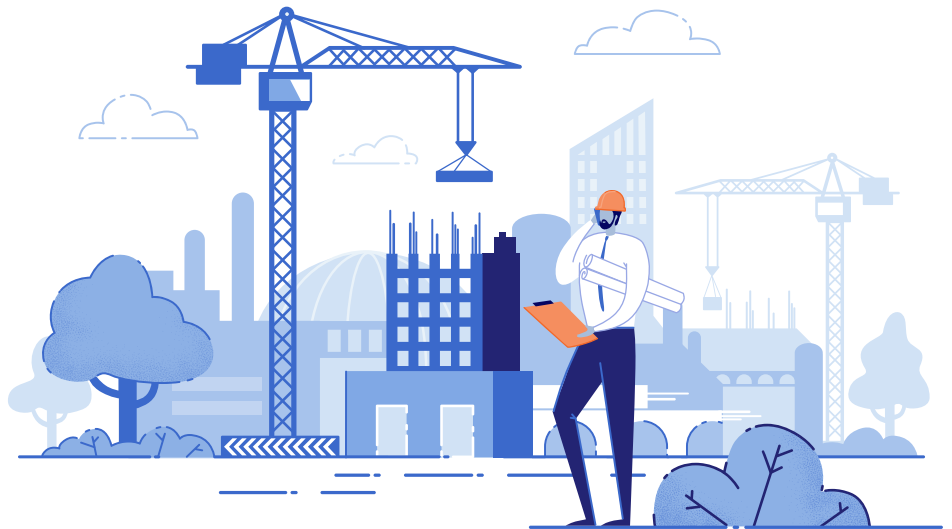




Managed Mobility, Telecom & IT

Technology. Support. Results.



CASE STUDY

CLIENT

LOBAR ASSOCIATES, INC.

INDUSTRY

CONSTRUCTION



Enable **security and compliance controls.**



Created new **compliance policies.**



MDM expenses decreased.



Easy to read reports showing needed compliance data.

Implementing a Mobile Device Management Solution Enhanced Security, Improved Efficiency, and Saved Money for Lobar Associates

With over 30 years of construction experience, Lobar Associates, Inc. offers a diverse range of services, from preconstruction consulting and general contracting to long-term maintenance agreements and more. It began as a family-owned general construction company and has evolved into a complete turnkey provider with its Master Builder program. Lobar prides itself on delivering high-quality construction services on time and on budget.

THE CHALLENGE

Before working with Grudi Associates, Lobar had a Mobile Device Management (MDM) solution in place that was not being fully utilized. A new IT administrator wanted to employ the full capabilities of the MDM program to more effectively manage Lobar's mobile devices. The MDM solution needed to be set up and implemented the right way, but the administrator needed professional assistance to do so. Among the issues were:

- Security policies were not applied to all devices.
- Their per-device cost was inflated by devices of former employees that were not removed after they were deactivated.
- New devices were not being automatically enrolled. The manual process was inefficient and time-consuming.
- There were no alerts or notifications for high data usage and no usage devices.

"Grudi Associates has helped us get far better control of our mobile devices, improve our security, and save money. We knew that we needed an effective, properly implemented MDM system, but we really did not have the resources to do it in-house. The Grudi team put together great recommendations and implementation plans. They were able to provide the expertise we did not have in our company, which allowed us to take full advantage of the features in our MDM program. The process was seamless, and we're very happy with the end results."

— Joel Eichelberger
Vice President, Business
Operations & Corporate Secretary



THE SOLUTION

Lobar already was a Grudi Associates' Mobility Managed Solutions customer, so adding Grudi Associates' MDM management services was the natural choice. A proposal was accepted for three months of planning, preparing, testing and implementing the MDM program, which was complete at the end of that time. Monthly formal planning calls and a project timeline outlining next steps and responsibilities of each party were key in this collaborative project. Grudi Associates did the following:

Planning

- Determined what Lobar Associates wanted from the MDM program.
- Prepared a timeline of expectations and tasks for each party.
- Created a complete inventory of devices in the MDM program that was compared with active devices on the mobile carrier.
- Developed a list of applications needed for user groups.
- Compiled a detailed list of what policies Lobar Associates wanted to control in the MDM program:
 - Passcode requirement
 - Device functionality/limitations
 - Applications – blacklisted or whitelisted
 - Cellular settings
 - Groups – employee-owned vs. corporate owned-devices

Preparing

- Removed any old policies and default settings.
- Adjusted naming conventions on all devices for easier identification
- Removed all unused and inactive devices.
- Created new compliance policies for managing passcodes, blacklisted applications, and high data usage.
- Identified a small subset of users to utilize in the testing phase.

Testing

- Applied the new compliance policies to the testing group to determine the impact the changes would have on other employees.
- Established a list of needed applications and added them to the MDM program app catalog for the testing group to use.
- Set up data usage notifications for end users and MDM administrators.

CASE STUDY / LOBAR ASSOCIATES, INC.

Meet the Grudi team that delivered results for Lobar Associates!



"Lobar knew what they wanted to accomplish but didn't have the internal resources to make it happen. We were able to implement a mobile device management and mobility services solution that improved their security, eliminated unused or unneeded devices and saved them significant cost. They now have much better control of their mobile devices, security and costs."

— Megan Escobar
Senior Data Analyst &
Reporting Specialist / Mobility



Jennifer Campbell
Director / Mobility

Allen Irizarry
Customer Experience
Manager /Mobility



Implementing

- Communicated to all end users what to expect and what steps to take when the policies were put in place.
- Pushed out new compliance policies and settings to all devices enrolled in the MDM program.
- Provided ongoing support through the end of the contracted time frame for all issues or questions that arose after implementation.

THE RESULTS

Grudi Associates' knowledge and experience with the setup and management of the MDM solutions have enabled Lobar Associates to now have the security and compliance controls they need and a better process for adding and removing devices:

- Effective security measures have been implemented, including requiring all devices to have a secure log in. If the security pin is removed, the company data will not be available to the user on that device.
- The enrollment process has been automated for all new devices.
- Applications are auto downloaded based on the end user's position.
- All existing devices that were not originally enrolled now have been.
- Reports can be run showing needed compliance data and can be easily cross-referenced using the inventory reports that are generated by Grudi Associates.
- MDM expenses have decreased overall due to the removal of deactivated devices.
- Working with Grudi Associates as its MDM partner has made it easier for Lobar to do self-management and maintenance of its MDM solution.

Looking for better results? We're here to help.



MANAGED MOBILITY



MANAGED TELECOM



MANAGED IT



Mobility



Phones



Data



Broadband



Security



Cloud



Consulting